



Andrea Giannelli

SENIOR PARTNER

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☐ Banking ☐ Debt Capital Markets ☐ Financial Intermediaries Regulations
☐ Structured Finance

Andrea Giannelli coordinates the Banking & Finance and Debt Capital Markets departments of Legance and he is widely acknowledged as a key player in banking, structured finance and DCM transactions. He has been involved in a large number of complex transactions, always being at the forefront of the major bond issues under Euro Medium Term Note / Global Medium Term Note programmes or on a stand-alone basis, liability management transactions, securitisations and other structured finance transactions (including in particular CMBS and NPLs portfolio transfers) as well as bonds placed on domestic and international markets, including innovative capital instruments issued by banks and financial intermediaries for capital adequacy purposes.

As of 2025, he is Co-Managing Partner at Legance.

Andrea is ranked in Band 1 in the Banking & Finance and Capital Markets: Securitisation sectors; he is mentioned in Chambers and Partners as follows: *"Andrea Giannelli is outstanding in structured finance"* and he *"is extremely experienced in talking to clients and finding satisfactory solutions for complex legal matters"* (2026), *"Andrea Giannelli is always very effective in finding solutions"*, *"He has always given us the utmost availability and guidance on every financial and corporate issue"*, *"Andrea Giannelli is present in all discussions on structured deals and securitisation. He stays close to the client throughout the deal"* and *"Andrea has very high-level skills in M&A and banking, always offering an all-round service with a high degree of responsiveness"* (2025), *"Andrea is super competent, reliable and a first-class problem solver. He keeps looking for solutions even when things are very complicated"*, *"he is always well prepared and fully understands the client's business, is very commercial but above all is technically very strong. His authority and standing in the market are exceptional"* and *"he displays a high degree of availability and reliability"* (2024), *"Andrea has an exceptional skill set"* (2023), *"he finds solutions and is able to see the bigger picture"* (2022), *"brilliant lawyer"* (2021), *"extremely active in securitisation"* and *"commercially smart"* (2020), *"he handles any issue that may arise, always available and naturally oriented to innovative solutions"* (2019), *"he is very skilled"* with *"deep knowledge and strong background"*, *"he is reactive and pragmatic"* and *"he is very responsive and diligent, always following up quickly"* (2018), *"he was very pragmatic and a key stakeholder in the deal, he did a brilliant job"* (2017), *"he has outstanding capabilities in the debt capital markets space"* (2016), *"brilliant and diplomatic"* (2015), *"one of the most prepared and experienced people in Italy DCM"* (2014), *"highly recommended by clients, especially for global MTN programmes"* (2013) and *"lauded for his considerable skill in debt matters"* (2012), *"esteemed for his skill in debt and securities areas"* (2011). Andrea is also ranked in the Capital Markets: Debt category.

In The Legal 500, Andrea is ranked in the Hall of Fame category for the sectors Banking & Finance: borrower side, Banking & Finance: lender or arranger side and Debt Capital Markets. Moreover he is mentioned as follows: "Andrea Giannelli is the undisputed market leader and the go-to person in Italy for every transaction which is complex and innovative. His knowledge of the market, together with his continuous availability for clients, makes him the perfect choice for highly complex situations where the various parties involved need to receive comfort from an advisor who is perceived as authority on the subject matter" (2026), "he has outstanding experience, problem-solving abilities and professionalism" (2022), "Andrea Giannelli's main strengths are competence, availability and a problem-solving ability" (2021) and "Andrea Giannelli has high levels of technical competence and an impeccable approach to this subject" (2020). In IFLR1000 he is recognised as Market Leader in the Banking & Finance section.

Professional Experience

SENIOR AND CO-MANAGING PARTNER | FROM 2025

Legance – Avvocati Associati, Milan, Italy

SENIOR PARTNER | 2007 – 2025

Legance – Avvocati Associati, Milan, Italy

PARTNER | 2002 – 2007

Gianni, Origoni, Grippo & Partners, Milan. He led the Banking and Finance Group of the Milan Office, Italy

PARTNER | 2000 – 2001

Simmons & Simmons Grippo, Milan, Italy

ASSOCIATE | 1994 – 2000

Simmons & Simmons Grippo, Milan, Italy

Education

1999

Ph.D., Corporate and Capital Markets Law, Università Commerciale Luigi Bocconi, Milan, Italy

1997

Admitted to the Bar. Member of the Milan Bar, Italy

1994

Law Degree, *maxima cum laude*, Università degli Studi di Milano, Milan, Italy

Academic Experience

Andrea Giannelli is a member of the faculty of Università Commerciale Luigi Bocconi in Milan, where he teaches Banking Law and Financial Institutions and Capital Markets Law. For many years, Andrea Giannelli has cooperated with the Università degli Studi di Brescia, teaching Capital Markets Law and Commercial Law.

Publications

Andrea Giannelli is the author of several articles published in Italian and European legal reviews. Among others:

- "Per un mercato secondario dei crediti deteriorati", Il Sole 24 Ore, 24th May 2021;
- "Diritto degli intermediari e dei mercati finanziari", P. Sfameni and A. Giannelli, Egea, Milan, 2018, third edition;
- "Obbligazioni convertibili, convertende e a conversione sintetica", Rivista delle Società, 2016;
- "Diritto degli intermediari e dei mercati finanziari", P. Sfameni and A. Giannelli, Egea, Milan, 2015, second edition;

- *"Shadow banking e liberalizzazione del credito"*, Bocconi Legal Papers, 2014;
- *"Le società per la cartolarizzazione dei crediti. Evoluzione della specie o mutazione genetica?"*, Strumenti Finanziari e Fiscalità, Egea, 2014;
- *"Le obbligazioni ibride. Tra obbligo di rimborso e partecipazione sociale"*, Egea, Milan, 2013;
- *"Diritto degli intermediari e dei mercati finanziari"*, P. Sfameni and A. Giannelli, Egea, Milan, 2013;
- *"I contratti dei sistemi multilaterali di negoziazione"*, I contratti per l'impresa. Il. Banca, mercati, società, edited by G. Gitti, M. Maugeri, M. Notari, Il Mulino, Bologna, 2012;
- *"Il 'tipo' delle obbligazioni bancarie anche alla luce delle nuove fattispecie di ibridi bancari"*, Scritti giuridici per Piergaetano Marchetti. Liber discipulorum, Egea, 2011;
- *"Comments on Art. 2346, paragraph 6"*, Commentario alla riforma delle società, M. Notari and A. Giannelli, supervised by P. Marchetti, L.A. Bianchi, F. Ghezzi, M. Notari, vol. Azioni, edited by M. Notari, Egea, Milan, 2008;
- *"Studies on financial instruments"*, Azioni, edited by M. Notari, Milan, 2008;
- *"Studies on corporate bonds: Comment on Articles 2410, 2411, 2412, 2413, 2414, 2414-bis, 2420-bis and 2420-ter of the Italian Civil Code"*, Obbligazioni – Bilancio, edited by M. Notari and L.A. Bianchi, Milan, 2006;
- *"New opportunities offered by the Italian corporate law reform for securitisation transactions"*, Global Securitisation Review, 2004/2005;
- *"Le c.d. società veicolo utilizzate nell'ambito di operazioni di finanza strutturata: crocevia tra privilegio della personalità giuridica e regole del diritto dell'impresa e dei contratti. Spunti preliminari di riflessione"*, AA.VV., Governo dell'impresa e mercato delle regole. Scritti giuridici per Guido Rossi, Giuffrè, Milan, 2002, p. 775 ss.;
- *"La società per la cartolarizzazione dei crediti: questioni regolamentari e profili di diritto societario e dell'impresa"*, Rivista delle Società, Giuffrè, 2002, p. 920 ss.;
- *"Comments on Articles 120 and 121 of the Italian Financial Act"*, La disciplina delle società quotate nel Testo Unico della Finanza d.lgs. 24 febbraio 1998, n. 58. Commentario edited by P. Marchetti and L.A. Bianchi, Vol. I, Giuffrè, Milan, 1999, p. 772 ss..