



Barbara Sancisi

PARTNER

E-MAIL bsancisi@legance.it
TELEPHONE +39 02 89 63 071
LANGUAGES Italian, English
OFFICE Milan, Italy
WEBSITE legance.com

Investment Funds

Real Estate

Barbara Sancisi is a Partner in the Investment Funds department and has a solid corporate and M&A background. She advises private equity and other alternative asset fund managers, institutional investors and investment advisors on numerous issues, including fund formations, secondary transactions, investments, governance, compliance, carried interest and co-investments, re-organizations and restructurings.

Barbara is ranked in Band 1 by Chambers and Partners in the Private Equity: Fund Formation sector and she is mentioned as follows: "Barbara Sancisi has a pluriannual experience and relationship with institutions, as well as great knowledge of the sector", "she's of extreme value in the Italian market. She's very open to listening during transactions" and "she's an excellent professional in every way. Her output is of high quality and she's excellent at managing complex processes. I also appreciate her constant proactivity" (2026), she "is a superb lawyer" (2025), "Barbara is very well prepared, knows market conditions and has an international perspective" and "she consistently prioritises the client's needs and provides a high standard of service throughout her engagements" (2024), "Barbara is an available lawyer with an investment fund focus" and "balanced and patient lawyer" (2023), "she is smart and experienced" and "very able to negotiate with the counterparty" (2022). She is ranked as Leading Partner by The Legal 500 in the Investment Funds sector and mentioned as follows: "Barbara Sancisi and Enzo Schiavello are two excellent partners, and they lead their practice in a solid way. The overall team is very prepared. They can assist on legal aspects while also fully understanding the commercial implications. They are all prepared and they provide legal excellence" (2026), "Barbara Sancisi is a competent and wise adviser, with special negotiation capabilities" and "Enzo Schiavello and Barbara Sancisi are two excellent partners at the firm" (2025), "Barbara Sancisi combines technical skills with communication and negotiation skills", "I have collaborated with Barbara Sancisi and Enzo Schiavello, both highly professional professionals. I appreciated their in-depth analysis of the documents, experience in dealing with complex and non-standard structures, and management of negotiations with the counterparty" (2022). Barbara is also mentioned in the Fund Formation ranking by Leaders League in the Leading tier.

Professional Experience

PARTNER | FROM 2019

Legance – Avvocati Associati, Milan, Italy

SENIOR COUNSEL | 2014 – 2019

Legance – Avvocati Associati, Milan, Italy

COUNSEL | 2009 – 2014

Legance – Avvocati Associati, Milan, Italy

ASSOCIATE | 2007 – 2009

Legance – Avvocati Associati, Milan, Italy

ASSOCIATE | 2000 – 2007

Gianni Origoni, Grippo & Partners, Milan, Italy

ASSOCIATE | 1997 – 2000

Studio legale Giovanetti, Rimini, Italy

Education

2001

Admitted to the Bar. Member of the Milan Bar, Italy

1997

Law Degree, *maxima cum laude*, Università di Bologna, Bologna, Italy

Publications

She is a frequent speaker in many conferences and seminars and is a member of the Tax & Legal Committee of AIFI - Italian Association of Private Equity and Venture Capital.

She is also author of several articles published in legal reviews. Among others:

- "*Fund Management*", Italy Chapter, Lexology GTDT, 2023;
- "*Fund Management*", Italy Chapter, Lexology GTDT, 2022;
- "*Fund Management*", Italy Chapter, Lexology GTDT, 2021;
- "*The International Comparative Legal Guide to Alternative Investment Funds*", Italy Chapter, Global Legal Group, 2019;
- "*L'impatto della Direttiva AIFM sui gestori dei fondi di private equity e venture capital in Italia*", Quaderni sull'investimento nel Capitale di Rischio, AIFI (*Associazione Italiana del Private Equity e Venture Capital*), 2015.