



Francesco Florio

PARTNER

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Corporate M&A

Mr Francesco Florio focuses on M&A and Private Equity deals, advising on acquisitions of majority and minority stakes, mergers, demergers, JV agreements, real estate deals and other extraordinary transactions. He has assisted major national and international private equity funds and corporation in some of the largest deals concluded in Italy and Europe in the last few years, being recognized for his knowledgeable and hands on approach. Thanks also to extensive working experience abroad, both in London and in Madrid, Francesco has gained outstanding experience in dealing with complex multi-jurisdictional transactions. His clients' portfolio includes Italian and foreign private equity firms, listed and unlisted corporations, financial institutions, and family-owned businesses (including some family offices). Francesco is also in charge of strengthening Legance's relationships with firms and clients based in UK, Spain and India and has authored several legal publications on corporate law, private equity, and M&A.

Francesco Florio is ranked by Chambers and Partners in the Corporate/M&A: High-end Capability practice area and he is mentioned as follows: "*Francesco Florio is creative, responsive and a master of all aspects of complex M&A matters*", "*Francesco's ability to coordinate the different parties involved and manage negotiations effectively is crucial to closing the deal smoothly*" and "*His advice is not limited to the technical part but also offers a company vision that allows us to find quick and effective solutions*" (2026). Moreover, Francesco is ranked as Next Generation Partner by The Legal 500 in the Private Equity sector and he is mentioned as follows: "*Francesco Florio stands out for his unique combination of deep deal-making experience, strategic insight, innovative problem-solving, and exceptional negotiation skills. His understanding of financial principles, sector-specific expertise, and ability to manage high-stakes transactions differentiate him in a competitive field*" and he "*is a standout legal professional whose expertise in M&A transactions is matched by his sharp strategic insights and unwavering commitment to client success*" (2025), he "*is simply the best lawyer around. Excellent problem solver*" (2024). Francesco is also mentioned as a Notable Practitioner in the M&A practice area by IFLR1000.

Professional Experience

PARTNER | FROM 2022

Legance – Avvocati Associati, Milan, Italy

PARTNER | 2021

Legance – Avvocati Associati, London, United Kingdom and Milan, Italy

SENIOR COUNSEL | 2019 – 2021

Legance – Avvocati Associati, London, United Kingdom and Milan, Italy

SENIOR COUNSEL | 2018 – 2019

Legance – Avvocati Associati, Milan, Italy

COUNSEL | 2016 – 2018

Legance – Avvocati Associati, Milan, Italy

ASSOCIATE | 2012 – 2016

Legance – Avvocati Associati, Milan, Italy

SECONDMENT | 2012

Barclays Bank PLC, London, United Kingdom

ASSOCIATE | 2006 – 2012

Bonelli Erede Pappalardo, Rome and Milan, Italy

SECONDMENT | 2011

Uría Menéndez, Madrid, Spain

ASSOCIATE | 2005 – 2006

Pavia Ansaldo, Rome, Italy

Education

2008

LL.M., International Financial Law, King's College, University of London, London, United Kingdom

2008

Admitted to the Bar. Member of the Rome Bar, Italy

2008

Admitted to the Bar. Member of the Madrid Bar, Spain

2005

Law Degree, *maxima cum laude*, Università "LUISS - Guido Carli", Rome, Italy

Publications

Francesco Florio is the author and co-author of several publications. Among others:

- *"The Legal 500: Private Equity Country Comparative Guide"*, Italy Chapter, The Legal 500, co-author, January 2022;
- *"Chambers Global Practice Guide Private Equity 2021"*, Italy Chapter, Chambers and Partners, co-author, October 2021;
- *"Chambers Global Practice Guide Private Equity 2020"*, Italy Chapter, Chambers and Partners, co-author, November 2020;
- *"Lexology and Getting The Deal Through: Private M&A 2021"*, Lexology Getting The Deal Through, co-author, October 2020;
- *"Lexology and Getting The Deal Through: Private M&A 2020"*, Lexology Getting The Deal Through, co-author, September 2019;
- *"Private M&A 2019"*, Italy Chapter, Getting The Deal Through, co-author, October 2018;
- *"Private M&A 2018"*, Italy Chapter, Getting The Deal Through, co-author, October 2017.