



Filippo Troisi, Legance. Courtesy photo.

NEWS

Partners at Domestic Firms Lead Italy M&A Rankings

Lawyers at Italian firms dominated MergerLinks' 2024 Italy M&A rankings, taking seven of the Top 10 spots, while U.S. firms trailed behind.

February 25, 2025 at 04:43 AM

 3 minute read

Law Firm Partners

**By Rick Mitchell**

Paris Correspondent

Lawyers at Italian law firms took seven spots in a ranking of the top 10 M&A legal advisers in Italy last year, while U.S. firms Cleary Gottlieb, Latham & Watkins, and White & Case appear in the rankings' second half.

Based on transactions where the law firm acted as the lead legal adviser, Legance partner Filippo Troisi and his team topped the table for Italy, leading on seven deals for a total value around €24.6 billion. Next was Carlo Pavesi, of Gatti Pavesi Bianchi Ludovici, who—with his team—led on four deals totaling around €12.4 billion.

Rounding out the MergerLinks table's first five were Roberto Cappelli, of Cappelli RCCD, with four deals totaling around €10.3 billion, Chiamenti's Mario Roli and team, with 10 deals totaling around €9.4 billion, and Vittorio Nosedà and team, of Advant NCTM, who advised on two deals totaling around €8.1 billion.

Roberto Bonsignore, of Cleary Gottlieb Steen & Hamilton, occupied the sixth spot with five deals totaling about €7.6 billion, and further down were Stefano Sciolla, at Latham & Watkins, with six deals for about €3.1 billion, and Ferigo Foscari, of White & Case (who has since moved to Hogan Lovells in January), with five deals totaling about €2.6 billion.

Strategic Deals

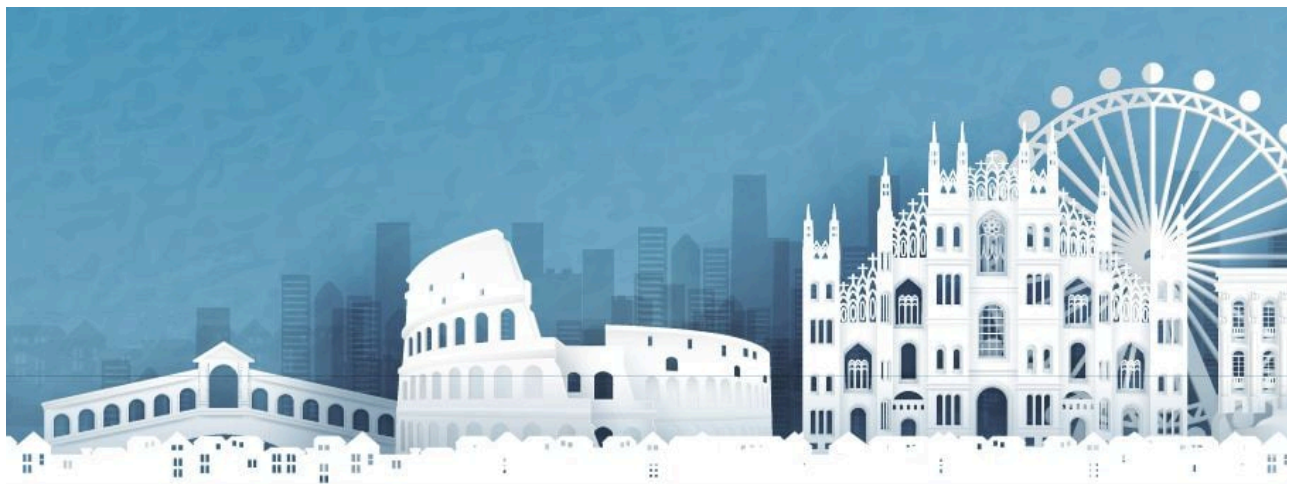
Troisi said early 2024 continued the previous year's high-interest rate environment that brought the number of deals down sharply from 2022. But even in a tight market, a few "select" strategic deals get done because they're necessary. One example, he said, was the acquisition by Swisscom, the telecommunications provider, of Vodafone Italy from British telecommunications multinational Vodafone Group for around €8 billion.

“Vodafone wanted to get out of the market, while Swisscom wanted to expand. That's the time you either do it or you don't do it,” explained Troisi, whose team led advisers to Swisscom in that deal, which he called “probably the year’s most complex”.

“It's a transaction that lasted basically a year and the closing occurred on December 31,” said Troisi.

MergerLinks by Datasite credited Advant NCTM’s Nosedà as leading legal advisers to Vodafone, which also included Slaughter and May, Linklaters, and Hogan Lovells. Listed advisers to Swisscom also included Bonellierede, White & Case, Sullivan & Cromwell, McDermott Will & Emory and Travers Smith.

Troisi said that by 2024’s second half, it became clear that interest rates were beginning to fall. Italy’s right-wing government, led by Prime Minister Giorgia Meloni, has also contributed to a better deal environment because its large majority in parliament is perceived as stable, he said.



M&A ITALY LAW

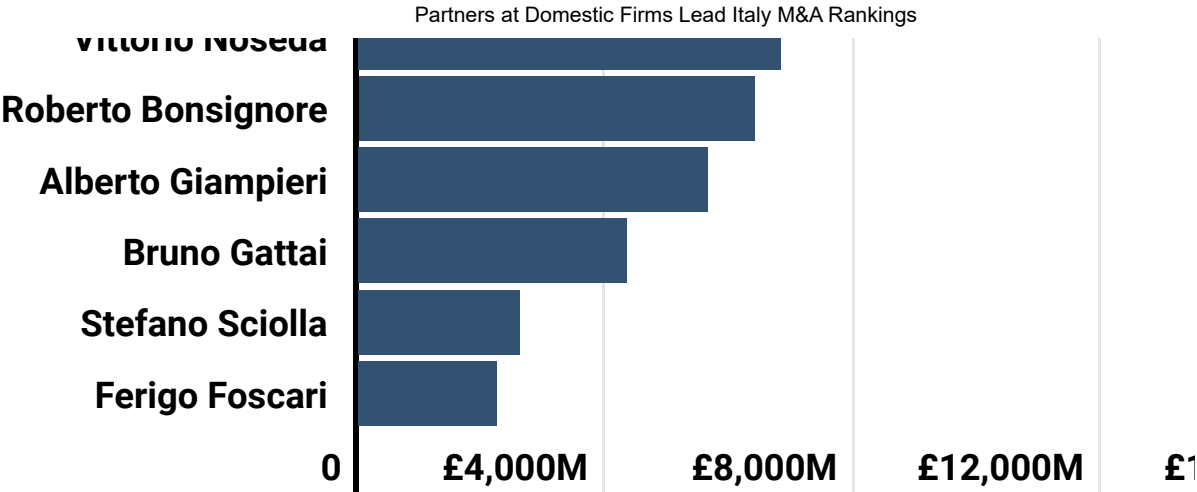
Click on the names to see their

No by value	Name	Company
1	Filippo Troisi	Legance
2	Carlo Pavesi	Gatti Pavesi Bianchi Ludovico
3	Roberto Cappelli	Cappelli RCCD
4	Mario Roli	Chiomenti
5	Vittorio Nosedà	Advant NCTM
6	Roberto Bonsignore	Cleary Gottlieb Steen & Hann
7	Alberto Giampieri	Legance
8	Bruno Gattai	PedersoliGattai
9	Stefano Sciolla	Latham & Watkins
10	Ferigo Foscari*	White & Case

Ferigo Foscari* moved from White & Case to Hogan Lovells in January 2025

League Table Value (GBPm)





Av. 2024 GBP/EUR FX rate



Design by Rashmita Choudhury/ALM • Credit: ChonnieArtwork/Adobe Stock • Source: [MergerLink](#)

NOT FOR REPRINT

© 2025 ALM Global, LLC, All Rights Reserved. Request academic re-use from www.copyright.com. All other uses, submit a request to asset-and-logo-licensing@alm.com. For more information visit [Asset & Logo Licensing](#).

You Might Like



February 23, 2025

The Top Female M&A Partners in EMEA Last Year

By Alex D'Elia

🕒 4 minute read



February 21, 2025

Latham Elevates 19 Counsel to Partner

By Habiba Cullen-Jafar

🕒 4 minute read



February 20, 2025

Law Firms Tweak Compensation to Reward ‘Future Superstars’ and Top-Performers

By Andrew Maloney and Christine Simmons

🕒 6 minute read



February 17, 2025

US Law Firms Quietly Secure UK ABS Licenses as Arizona Weighs KPMG Bid

By Caroline Byrne

🕒 5 minute read

TRENDING STORIES

Hallucinated AI Citations Garner \$15K Sanction for Texas Attorney

TEXAS LAWYER

Willkie Snags 3 Jenner Litigators for New National Security Practice

NATIONAL LAW JOURNAL

Former FCC Space Bureau Chief Heads to DLA Piper

NATIONAL LAW JOURNAL

U.S. Terrorism Law Hits Close to Home: The Designation of Drug Cartels as Foreign Terrorist Organizations is Not a Foreign Issue

NEW YORK LAW JOURNAL

Shifting Sands: Treasury Finalizes Regulations on Partnership Basis Shifting

NEW YORK LAW JOURNAL

LAW.COM RADAR

 Marco Gubitosi**Latest**

Trending

- **Who Got The Work**

Porter Wright Morris & Arthur partner Terry W. Posey Jr. has entered his appearance for Big Boy Restaurant Group in a pending trademark infringement lawsuit. The case, filed on Feb. 14 in Ohio Southern District Court by Cheng Cohen LLC and Robbins, Kelly, Patterson & Tucker on behalf of FBB IP, accuses the...

[Read More](#)

- **New Suit – Patent**

Novartis, a Swiss-based pharmaceutical company, filed a patent infringement lawsuit against Indian multinational pharmaceutical company Cipla on Feb. 21 in Delaware District Court. The suit, filed by McCarter & English and Venable, asserts...

Open My Radar 

LAW.COM PRO

Am Law 200 Real Estate: Trends and Analysis

The Analyst View: The Legal Market Trends to Navigate in 2025

Rising Costs Could Squeeze Margins, but Big Law on Pace to Outperform Expectations in 2024

More from ALM



POWERED BY ALM | LAW.COM

Legal Speak is a weekly podcast that makes sense of what's happening in the legal industry.

[Browse all Products](#)

Making Black History: Florida Bar President-Elect Rosalyn Sia Baker-Barnes Charters New Territory

🕒 1 minute read

Davis Polk's Leor Landa on Wild Times in Fund Formation

🕒 1 minute read

Return to Work Mandates Among Current Mental Health Stressors for Legal Professionals

🕒 1 minute read

Sign Up Today and Never Miss

Another Story

As part of your digital membership, you can sign up for an unlimited number of complimentary newsletters from Law.com by visiting your My Account page and selecting Newsletters to make your selections. Get the timely legal news and analysis you can't afford to miss, curated just for you, in your inbox, every day.

[Subscribe to Law.com Newsletters](#)

LAW.COM

The industry-leading media platform offering competitive intelligence to prepare for today and anticipate opportunities for future success.

[About Us](#) | [Contact Us](#) | [Site Map](#) | [Asset & Logo Licensing](#) | [Advertise With Us](#) | [Customer Service](#) | [Terms of Service](#) | [FAQ](#) | [Privacy Policy](#)



Copyright © 2025 ALM Global, All Rights Reserved