



Filippo Troisi

FOUNDING AND SENIOR PARTNER

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○ Corporate M&A

Filippo Troisi has been involved in numerous major transactions in the Italian market, advising corporate entities and financial institutions, private equity funds and investment banks. Within the Corporate Finance department, he focuses on M&A (including public tender offers) and Private Equity deals in all the most important sectors of the economy, such as, for example, banking, insurance, industrial, real estate and telecommunications.

Since 2010, Filippo has been constantly defined as Best Italian lawyer, receiving several awards confirming such definition. A very limited selection of the awards received by Filippo Troisi includes: "Top M&A Dealmaker" by MergerLinks (2025 and 2022), "Lawyer of the Year" by Mag Legalcommunity (2021, 2020 and 2017), "First Italian lawyer" in MergerMarket's individual rankings, in relation to M&A transactions (2018), "First Italian lawyer among the thirty most important Italian business lawyers" selected by GQ (2017).

As of 2025, he is Co-Managing Partner at Legance.

Also all the most relevant international legal directories define Filippo as a market leader in his sector. In particular and among others:

Chambers and Partners ranks Filippo Troisi as a Star Individual for Corporate/M&A: High-end Capability practice area and in Band 1 for Private Equity practice area, quoting sources as saying: "*very good negotiator with a strategic view*", "*he really understands the client's needs and situation*", "*Filippo Troisi has great commercial insight*", he "*offers many years of experience in the most important transactions carried out in Italy*", "*Filippo's outstanding and thoroughly well-justified reputation is backed up by his contributions at the negotiating table*", he "*is the number one in Italy. His skills, experience and commercial vision allow him to deal with any type of operation and interact with confidence with the main players in the country*", he "*is one of the best lawyers in the country*" and "*Filippo is one of the main private equity lawyers in Italy. He is very commercially aware and solution-oriented*" (2025), he "*is excellent on a wide range of matters*" (2024), the "*great*" Filippo Troisi is "*one of the best and most experienced lawyers and offers exceptional professional skills*" (2023), "*is one of the best private equity lawyers I have ever worked with*" and "*a highly sophisticated negotiator who is able to properly balance commercial issues with the legal context*" (2022), "*an extremely experienced M&A lawyer*" and with the "*ability to sense the deal and understand the ultimate needs of the client*" (2021), "*excellent, fast and attentive*" and "*top of the market - calm and efficient, as well as excellent in private equity*" (2020), "*Very commercial, very good at negotiating and understanding the client's needs, with a diplomatic approach*" (2019), "*very highly regarded and respected in the market*", "*happy to get his hands dirty*" and "*very resourceful*" (2018), "*experienced M&A lawyer with a considerable reputation in the*

market", "happy to get his hands dirty" and "very resourceful" (2018), "experienced M&A lawyer with a considerable reputation in the market", "commercial, client-focused and effective. He defends the client's interests while at the same time facilitating agreements and finding a good compromise" (2017), "recommended for his negotiation skills" (2016), "a fantastic lawyer - motivated and available" (2015), "technically strong and truly dedicated to the client. He is also a pleasant person to deal with and is well regarded in the market" (2014).

The Legal 500 ranks Filippo Troisi in the Hall of Fame category for both sectors Private Equity and Commercial, Corporate and M&A and quotes clients saying: *"Filippo Troisi is one of the most competent and experienced lawyers in the market and I have my total trust in him on any aspect of the deal execution", "Filippo Troisi is able to take a commercial and pragmatic approach to guide his client through the most delicate phases of deal negotiations" (2022), "The smartest lawyer around" (2020).*

Professional Experience

FOUNDING, SENIOR AND CO-MANAGING PARTNER | FROM 2025

Legance – Avvocati Associati

FOUNDING AND SENIOR PARTNER | 2007 – 2025

Legance – Avvocati Associati

PARTNER | 1999 – 2007

Gianni, Origoni, Grippo & Partners. He had relevant management positions, co-heading the M&A department for several years

ASSOCIATE | 1991 – 1998

Gianni, Origoni, Grippo & Partners

ASSOCIATE | 1988 – 1991

Pavia, Marin, Profili

Education

1992

Admitted to the Bar. Member of the Rome Bar, Italy

1991

Admitted to the New York Bar, U.S.A.

1991

LL.M., Comparative Jurisprudence, New York University, New York, NY, U.S.A.

1988

Law Degree, *maxima cum laude*, Università degli Studi di Napoli "Federico II", Naples, Italy

Recent Academic Experiences

Filippo Troisi regularly lectures on corporate law and on particular aspects of M&A and has taught, among others, in the following courses:

- From 2012: *"Legal aspects in M&A transactions"*, Master of Science in *International Management* at Università Commerciale Luigi Bocconi, Milan;
- From 2015: *"Professional Associations"*, Master in *Consulente Legale d'Impresa* at Università "LUISS – Guido Carli", Rome;
- 2018/2019: *"Diritto dei mercati finanziari"*, Faculty of Economics at Università LUM "Jean Monnet", Bari;
- 2012: *"Legal aspects in M&A transactions: the share purchase agreement"*, Corporate and Real Estate Master at Università LUM "Jean Monnet", Bari.

Certain Publications

He is author of several articles published in University Text Books and international legal reviews. Among others:

- *"Chambers Global Practice Guide Private Equity 2021"*, Italy Chapter, Chambers and Partners, co-author, October 2021;
- *"Chambers Global Practice Guide Private Equity 2020"*, Italy Chapter, Chambers and Partners, co-author, November 2020;
- *"Lexology and Getting The Deal Through: Private M&A 2021"*, Lexology Getting The Deal Through, co-author, October 2020;
- *"Lexology and Getting The Deal Through: Private M&A 2020"*, Lexology Getting The Deal Through, co-author, September 2019;
- *"Private M&A 2019"*, Italy Chapter, Getting The Deal Through, co-author, October 2018;
- *"Private M&A 2018"*, Italy Chapter, Getting The Deal Through, co-author, October 2017;
- *"Private Equity 2015 - Transactions in Italy"*, Getting the Deal Through, co-author, February 2015;
- *"Preventive tender offer"*, Commentary to the Unified Financial Act, co-author, UTET Giuridica, 2012;
- *"Purchase by entities acting in concert"*, Commentary to the Unified Financial Act, co-author, UTET Giuridica, 2012;
- *"Legal and contractual aspects in M&A transactions"*, author of the legal chapter in the book *"Corporate Finance Vol. 2"*, Università Commerciale Luigi Bocconi, published by professors Maurizio Dallochio – Antonio Salvi, 2011;
- *"Amendment to the rules governing contributions in kind into Italian joint stock companies"*, co-author, article for Executive.com, October 2009;
- *"Implementation in Italy of the takeover directive"*, co-author, article for TopLegal International, Italy, April 2008;
- *"Conquering an Italian listed real estate fund"*, article on competing tender offers on a listed real estate fund, The European Lawyer, November 2007.

Certain Seminars

He is speaker in several domestic and international seminars. Among others:

- *"The Italian Banking Conference 2019"*, in collaboration with The Ruling Companies and LUISS Business School, Rome, November 2019;
- *"Equity and Debt Investments in Italy Conference"*, Embassy of Italy in London, every edition since 2015;
- *"Convergence in Company Law? EU and US in comparison"*, Università "LUISS - Guido Carli", Rome, April 20, 2017;
- *"M&A: a way to create value"*, Università Commerciale Luigi Bocconi, Milan, Italy, March 16, 2015;
- *"M&A: a way to grow during a period of crisis? Governance and performance of listed companies"*, Università Commerciale Luigi Bocconi, Milan, Italy, October 22, 2012;
- *"Legal issues in relation to the appointment of corporate bodies of listed companies through the secret vote"*, Hotel Principe di Savoia, Milan, Italy, March 23, 2005;
- *"The basic rules of the tender offers in Italy"*, New York State Bar Association, International Law & Practice Section, Rome, Italy, October 16-19, 2002;

- "*Defensive measures against hostile tender offers*", The Italian Financial Markets Conference Competing in a Global Market, St. Regis Grand Hotel, Rome, Italy, June 11, 2002;
- "*Italian public tender offers: the rules to follow to acquire shares in Italian listed companies*", Global Corporate Counsel Association, a Chapter of the American Corporate Counsel Association, Rome, Italy, November 30, 2002;
- "*International private company acquisitions*", Practical Law Company seminar, Law Society, London, United Kingdom, 2000;
- "*The take-over regime in Italy*", M&A Financing: take-overs of Italian listed companies, Hotel Palace, Milan, Italy, March 13, 2000.