

Andrea Fedi

PARTNER

Andrea Fedi deals with M&A, extraordinary corporate transactions, compliance (privacy and anti-bribery) and commercial contracts.

IFLR ranks him as Notable Practitioner in the Corporate and M&A category. He is also ranked as Excellent in the Leaders League Compliance section.

PROFESSIONAL EXPERIENCE

- Partner** | 2007
Legance – Avvocati Associati, Rome, Italy
- Partner** | 2005 - 2007
Gianni, Origoni, Grippo & Partners, Rome, Italy
- Associate** | 1998 - 2004
Gianni, Origoni, Grippo & Partners, Rome, Italy
- Lecturer** | 1998
Faculty of Law, Università degli Studi dell'Aquila, L'Aquila, Italy
- Associate** | 1992 - 1998
Studio Aloisio, Rome, Italy
- Trainee** | 1990 - 1992
Governmental Law Bureau (Avvocatura dello Stato), Rome, Italy

EDUCATION

- 1999**
Introduction to English Law, London School of Economics and Political Science
London, United Kingdom
- 1994**
Admitted to the Bar. Member of the Rome Bar, Italy
- 1990**
Law Degree, *maxima cum laude*, Università "LUISS - Guido Carli" Rome, Italy

PUBLICATIONS

He is the author of articles published in Italian and international legal reviews.

Contracts and Torts

- > *"Tre osservazioni sull'AI Act e il suo rapporto con il diritto dei contratti"*, Medialaws, 2024;
- > *"Contract Formation and Enforcement in Italy: Overview"* (with Stefano Parlatore and Jacopo Nisticò), Thomson Reuters, Practical Law, 2024;
- > *"COVID-19 and force majeure, hardship and other doctrines in Italian contract law"* (with Stefano Parlatore), Thomson Reuters, Practical Law, 2020;
- > *"Spendita del nome e rappresentanza organica"*, Rivista di Diritto dell'Impresa, 2019;
- > *"Contracts negotiation and enforcement in Italy: overview"* (with Stefano Parlatore), Thomson Reuters, Practical Law, 2018, 2019 and 2020;
- > Chapter *"Italy"* in *"Commercial Contracts"* (with Stefano Parlatore), Getting The Deal Through, 2017 and 2016.

Corporate and M&A

- > *"Joint Ventures: Control and Minority Protection (Italy)"* e *"Documents to Establish a Corporate Joint Venture in Italy"*, Thomson Reuters, Practical Law, 2024 e 2025;
- > *"Shareholder agreements in private companies Italy"*, Thomson Reuters, Practical Law, 2024;
- > *"Warranties & Indemnities"*, Thomson Reuters, Practical Law, 2023 and 2024;
- > *"Top Tips for doing private M&A deals in Italy"* (with Marco Graziani), Thomson Reuters, Practical Law, 2023 and 2024.
- > *"La giurisprudenza continua a sanzionare d'invalidità gli esoneri da responsabilità degli*



INFO

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PRACTICE AREAS

-  Corporate Finance
-  Compliance
-  Data Law

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amministratori uscenti", Le Società, 2023;

- > "Multiple voting shares in Italian non-listed corporations", Rivista di Diritto dell'Impresa, 2017;
- > "Statutory regulation of a leveraged buy-out", Economics of Leveraged buy-outs, Gappichelli, 2015;
- > "La relazione di stima nella scissione" (with Angelo Busani), Le Società, 2015;
- > "Establishing a business in Italy", Practical Law, 2014 and 2015;
- > "Joint Ventures contrattuali e societarie", Rivista di Diritto dell'Impresa, 2012;
- > "Il contratto di joint venture", Economia e Diritto del Terziario, 2012;
- > "Novità sulle imprese in forma reticolare", Diritto24, 2012;
- > "Aspetti e procedure nel sistema della corporate governance", Corriere Tributario, 2012;
- > "I codici di autogoverno delle società e la corporate governance", Nuova Giurisprudenza Civile Commentata, 2011;
- > "Cessione d'azienda e danno ambientale", Le Società, 2011;
- > Italy section in "M&A Agreements in Germany", C.H. Beck, 2010;
- > "Share Purchase Agreements in Italian Law and the Legal Practice", "Legal Due Diligence in Italy: Tricks, implications and Points of Attention", "Acquisition of Equity interests in Italian Companies and Shareholders' Agreements: a new era?" and "Joint Ventures in Italy", Digital Guide: Mergers, Acquisitions & Joint Ventures, Executiveview.com;
- > "Remarks on burden of proof in a dispute for payment of notices of invoice", Prev. forense, 1996;
- > "Free provision of services according to EU rules", Prev. forense, 1996;
- > "Unfair competition deriving from violation of administrative orders", Giur. it., 1995;
- > "Banks and financial distress of clients" Dir. fallim., 1995;
- > "Lease agreements and termination", Giust. civ., 1993;
- > "Reimbursement of non-monetary damages suffered by the State", Giust. civ., 1992;
- > "Cause/effect link and redress of damages", Giust. civ., 1991;
- > "Engineering contracts", Giust. civ., 1991.

Data Protection

- > "The AI Act and the law of contracts: remarks", Nuovo diritto delle società, 2022;
- > "Tre casi sul diritto all'immagine e la privacy", Nuovo diritto delle società, 2022;
- > "Privacy e ricerca scientifica medica, biomedica e epidemiologica" (with Lucio Scudiero and Alessandro Amoroso), Privacy&, Egea, 2021;
- > "Records Retention: Italy" (with Lucio Scudiero), Thomson Reuters, Practical Law, 2020;
- > "Big Data: analysis and proposals", Nuovo diritto delle società, 2020;
- > "La valutazione d'impatto sulla protezione dei Dati Personali" (with Lucio Scudiero), Commentario al Regolamento europeo 679/2016 e al Codice Privacy, Top Legal Academy, 2019;
- > "Commercial law and corporate aspects of personal data protection", Rivista di Diritto dell'Impresa, 2018;
- > "Diritto dell'impresa e protezione dei dati personali", Le Società, 2018;
- > "Italian privacy and the law of contracts", Federalismi, 2014.

Anti-bribery

- > Chapter "Italy" in "Risk and Compliance Management" (with Marco Penna and Lucio Scudiero), Getting The Deal Through, 2017, 2018, 2019 and 2020;
- > "Dichiarazione non finanziaria e impatti 231", Rivista 231, 2019;
- > "M&A e Decreto 231", Le Società, 2011;
- > "Ethical Code and Disciplinary System", "General Overview of Legislative Decree 231/2001", "Organisational Models Pursuant to legislative Decree 231/2001 and Appointment of the Compliance Body", in Digital Guide: White-Collar Crime & Regulatory Enforcement: Executiveview.com.

Newspaper articles and interviews

- > "Legge capitali: fino a 10 voti per azione nelle non-quoted", in NT+ Diritto, April 2024;
- > "Il legislatore apre le porte della blockchain a imprese e finanza", Milano Finanza, May 2023;
- > "Smart cities, artificial intelligence and the triangular nature of legitimate interest", MediaLaws May 2023;
- > "Presunto colpevole: la nuova proposta di direttiva sull'intelligenza artificiale", MediaLaws, November 2022;
- > "Diritto all'immagine e alla riservatezza dell'ex calciatore", Medialaws, July 2022;
- > "Sul whistleblowing rischi per le imprese e troppe ambiguità", Il Sole 24 Ore, November 2021;
- > "Tra finzione e realtà, ecco quali sono gli obblighi degli amministratori", Milano Finanza, July 2021;
- > "Business judgment rule e modelli 231: è ora di cambiare registro?", Milano Finanza, April 2021;
- > "Fintech alla prova del diritto civile. Urge una risposta europea", Milano Finanza, September 2020;



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- > *"Perché sul Privacy Shield serve una soluzione urgente"*, Il Sole 24 Ore, July 2020;
- > *"Salute e privacy con lo stop ai controlli da parte delle aziende al tempo del Covid 19"*, Milano Finanza, March 2020;
- > *"Le influenze illecite entrano nel catalogo 231"*, Il Sole 24 Ore, April 2019;
- > *"Big data, il Gdpr non è sufficiente: l'uso delle informazioni si perde nel mare magnum"*, Cor.Com., March, 2019;
- > *"Cybersecurity concerns for directors and banks"* (with Marco Penna and Lucio Scudiero), Risk & Compliance Magazine, January 2019;
- > *"Voto di lista, quozienti senza cumulo"* (with Angelo Busani), Il Sole 24 Ore, April 2018;
- > *"Cosa chiede all'impresa la glasnost societaria"*, Milano Finanza, April 2018;
- > *"Fondi comuni d'investimento con personalità e patrimonio"*, Il Sole 24 Ore, September 2016;
- > *"Caos 231 sui reati presupposto"*, Italia Oggi, February 2014;
- > *"Dei benefici per le start up innovative possono godere non soltanto le newco"*, Milano Finanza, March 2013;
- > *"Interview to Legal 100 (Leaders League/Decideurs)"*, June 2011;
- > *"La tettonica a zolle della corporate governance"*, Diritto 24, 9 May 2011;
- > *"Società, La 231 non lascia scampo"*, Italia Oggi, 28 March 2011;
- > *"Quando le aziende guardano all'estero"*, Ragion Libera, December 2010;
- > *"Italia-Francia, accordi vincenti dall'energia alla salute"*, Italia Oggi, 13 September 2010;
- > *"È tempo di global lawyers"*, TopLegal, September 2010;
- > *"Joint Venture Agreements and Consortia: new developments in Italian Law"*, Executiveview.com, 2009;
- > *"Italian takeover defences – No passivity or breakthrough"*, International Financial Law Review, 2009;
- > *"Solving problems is Italian cross-border mergers"*, Financier Worldwide, 2009;
- > *"Financial assistance is legal in Italy"*, Financier Worldwide, 2009;
- > *"New Italian legislation on related party transactions"*, Financier Worldwide, 2008;
- > *"Cross Border Mergers"*, Financier Worldwide, 2006.

CONFERENCES

Andrea Fedi is a member of the Scientific Committee of the *Istituto per il Governo Societario* and has taught at several post-graduate masters (Luiss, Sant'Anna, Il Sole 24 Ore, Top Legal). Andrea was a lecturer on Italian corporate law at the French/Italian Seminar 2011, 2013 and 2017 and panelist/moderator at the IBA Franco-Italian Day 2013, 2015, 2017, 2023. Andrea has also given lectures at the General Counsel Summit in 2011, 2013, 2018.



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