

Enzo Schiavello

SENIOR PARTNER

Enzo Schiavello has a corporate and M&A background. He focuses on the structuring and establishment of alternative investment schemes for domestic and international clients, with particular emphasis on private equity and real estate funds. His expertise ranges from the formation and restructuring of licensed investment managers to the set up of corporate and contractual structures in Italy and other EU jurisdictions including funds of funds, co-investment funds, infrastructure funds, NPL funds, SICAFs, structured products providing exposure to private equity as an underlying asset class and various arrangements for the distribution of carried interest among managers. He also assists clients with respect to restructuring of fund and other GP-led deals.

He is a Member of AIFI – Italian Association of Private Equity and Venture Capital – and of the Invest Europe Legal & Regulatory Committee.







Enzo Schiavello, Head of the Investment Funds department of Legance, is ranked in Band 1 by Chambers and Partners in the sector “Private Equity: Fund Formation”; they state: “he provides strong support in all phases of fundraising. He is very clever and well known in the industry” (2022), “the most experienced person” (2020), “he is the greatest authority in fund formation, he knows the international markets very well” (2019), “he is a lawyer whose experience is unique in the Italian market”, “he has extensive knowledge of private equity law” (2018), “accurate and precise” (2017), “a towering figure in the Italian fund formation arena” (2015), “a top-notch lawyer for fund structuring mandates in Italy” (2014), recognised for “his work in fund formation and commended for his in-depth knowledge of regulatory matters” (2013), “he instils confidence thanks to his very reasonable advice” (2012) and clients prize him for his “strong economic background which enables him to understand any financial issue and successfully find a solution” (2011).

He is also ranked in the Hall of Fame by The Legal 500 in the Investment Funds sector and mentioned as follows: “is a very valid person professionally and a great connoisseur of the technicalities of investment funds”, “I have collaborated with Enzo Schiavello and Barbara Sancisi, both highly professional professionals. I appreciated their in-depth analysis of the documents, experience in dealing with complex and non-standard structures, and management of negotiations with the counterparty” (2022), “The firm is at the top of this sector in Italy, particularly because of the longstanding expertise of Enzo Schiavello and his team”, “Enzo Schiavello has over 20 years’ fund formation experience, which certainly distinguishes Legance in this area”, “Enzo Schiavello has the technical skills to assist managers in all stages of setting up and placing alternative funds. His skills also extend to in-depth knowledge of the Italian and foreign institutional investment landscape, negotiation techniques, management regulations and side letters” (2021). In addition, he is mentioned in the Fund Formation ranking by Leaders League in the “Leading” tier.

PROFESSIONAL EXPERIENCE

- Senior Partner** | 2007
Legance – Avvocati Associati, Milan, Italy
- Partner** | 1994 – 2007
Gianni, Origoni, Grippo & Partners, Milan, Italy. He held management positions heading, among others, the Financial Markets Group
- Associate** | 1991 – 1993
Gianni, Origoni, Grippo & Partners, Milan, Italy
- Associate** | 1985 – 1990
Pavia e Ansaldo, Milan, Italy
- Associate** | 1982 – 1985
Studio Piergossi Villa, Milan, Italy

INFO

-  **Date of Birth**
28th August 1957
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-  **Languages**
Italian
English
French

PRACTICE AREAS



Investment Funds



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EDUCATION

- 1986**
Admitted to the Bar. Member of the Milan Bar, Italy
- 1982**
Law Degree, *magna cum laude*, Università degli Studi di Milano, Milan, Italy

PUBLICATIONS

He is the author of several publications and articles published in European legal reviews. Among others:

- > "Section Fundraising – Italy", The Private Equity Review – 10th Edition, published by The Law Reviews, 2021;
- > "Section Fundraising – Italy", The Private Equity Review – 9th Edition, published by The Law Reviews, 2020;
- > "Section Fundraising – Italy", The Private Equity Review – 8th Edition, published by The Law Reviews, 2019;
- > "Section Fundraising – Italy", The Private Equity Review – 7th Edition, published by The Law Reviews, 2018;
- > "Chapter on Italy", Investment Funds - *International Series* - 3rd Edition, published by Thomson Reuters, 2016;
- > "L'impatto della direttiva AIFM sui gestori dei fondi di private equity e venture capital in Italia", Quaderni sull'investimento nel Capitale di Rischio, AIFI (*Associazione Italiana del Private Equity e Venture Capital*), Egea, 2015;
- > "Le società di investimento in una proposta dell'AIFI relativa alle norme italiane di recepimento dell'AIFMD", Mondo Alternative, 2015;
- > "Disposizioni di recepimento della direttiva AIFM", Strumenti Finanziari e Fiscalità, 2014;
- > "La natura giuridica dei fondi comuni di investimento in una recente sentenza della Cassazione", Strumenti Finanziari e Fiscalità, 2011;
- > "Section Lawyers – Italy", "Conflicts of Interest – Jurisdictional comparisons in the law and regulations for the financial services, auditing and legal professions", European Lawyer Reference, 2005/2006;
- > "Legal Issues for Venture Capital Investment Schemes", Venture Capital - A Euro-System Approach, Springer, 2003.



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