

Marco Gubitosi

LONDON RESIDENT PARTNER

Marco Gubitosi is the London Resident Partner and a Corporate Finance Partner at Legance – Avvocati Associati, one of the Italian leading law firms with more than 400 fee earners and offices in Rome, Milan and London (www.legance.com).

As a partner of Legance's Corporate Finance department, Marco has been involved in several major transactions carried out on the Italian and international markets. In particular, he has outstanding expertise in corporate finance, LBOs, mergers, acquisitions (private and public), private equity buy outs, divestitures, real estate transactions, alternative investments, joint ventures and international expansion of Italian corporations to the international markets. He regularly advises Italian and foreign banks and financial institutions, private equity houses, real estate and sovereign funds, family offices and alternative capital investors, as well as governments and public institutions, corporations and family-owned businesses on a diverse range of transactions.

Marco has developed his expertise both in Italy and abroad, particularly, working in New York, Beijing and London.

PROFESSIONAL EXPERIENCE

- London Resident Partner** | 2012
Legance – Avvocati Associati, London, United Kingdom
- Partner** | 2008 – 2012
Gianni, Origoni, Grippo, Cappelli & Partners, Rome, Italy
- Partner** | 2004 – 2008
Ripa di Meana LCA Studio Legale, Milan and Beijing, Italy and China
- Senior Associate** | 1999 – 2004
Freshfields Bruckhaus Deringer, Milan, Italy
- Associate** | 1995 – 1999
Carnelutti, London, United Kingdom
- International lawyers exchange programme** | 1993
Cravath Swaine & Moore LLP, New York, U.S.A.

EDUCATION

- 2023**
Certificate Programme - Mergers and Acquisitions: Structuring and Leading Deals, Harvard Law School Executive Education, Boston, U.S.A.
- 2023**
Executive Education Programme - Mergers and Acquisitions, Imperial College Business School, London, United Kingdom
- 2022**
Course in Business, The Law and Economics of Mergers and Acquisitions, The London School of Economics and Political Science, London, United Kingdom
- 2022**
Executive Education Programme - Private Equity, Imperial College Business School, London, United Kingdom
- 2022**
LL.M. in International Corporate and Commercial Law, King's College London, United Kingdom
- 2021**
Course in Business, International Relations and the Political Economy, The London School of Economics and Political Science, London, United Kingdom



INFO

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25th January 1968
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London, United Kingdom
- Languages**
Italian
English
French

PRACTICE AREAS



Corporate Finance

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- 2020**
Masterclass in Private Equity, London Business School, London, United Kingdom
- 2016**
Admitted to the Supreme Court (*Corte di Cassazione*)
- 2012**
Admitted to the England and Wales Roll of Solicitors (not-practicing solicitor)
- 1998**
Admitted to the Bar. Member of the Milan Bar, Italy
- 1996**
The English Legal System, London School of Economics, London, United Kingdom
- 1995**
LL.M., (*avec Mention*), Université Libre de Bruxelles, Institute des Hautes Etudes Européennes, Bruxelles, Belgium
- 1994**
Introduction to the US Legal System, Georgetown University, School of Law, Washington, U.S.A.
- 1993**
Law Degree, Università degli Studi di Napoli "Federico II", Naples, Italy

ACADEMIC EXPERIENCE

Marco is a regular lecturer or speaker at several conferences, work-shop and seminars at professional associations, and academic institutions both in Italy, Europe and the U.S.A. on corporate law and on M&A and private equity, including, among others:

- 2018**
Lecturer (re: Private Equity transactions) at "*Private Equity Masterclass*" AIFI Italian Private Equity Association, Milan, Italy;
- 2018**
Lecturer (re: M&A and Private Equity transactions) at "*Amerigo for Law seminars*", Fordham Law School;
- 2018**
Lecturer (re: M&A and Private Equity Transactions) at "*Visiting Scholar and Research Fellow Seminar Series*", Fordham Law School;
- 2017**
Lecturer at "*Master in Finance and Corporate Law*" at the I.P.E., Naples, Italy;
- 2008**
"*Evolution of commercial and corporate Chinese Law. Foreign direct investments in China*", Università degli Studi di Genova, Genoa, Italy;
- 2007**
"*Law on foreign investments in China*", BC Forum, Lugano, Switzerland;
- 2005**
"*Un ponte verso la Cina*", Università Commerciale Luigi Bocconi, Milan, Italy;
- 2006**
"*Foreign investments in Republic of China*", Università degli Studi di Chieti, Chieti, Italy;
- 2007**
"*Private Equity and M&A in China*" Forum, Milan in Italy;
- 2004**
Lecturer in Corporate Law, E.S.E., Milan, Italy

PUBLICATIONS

He is speaker in several domestic and international seminars and author of several articles published in international legal reviews, including:

- > Chapter "*Italy*" in – "*Private Equity*", International Comparative Legal Guides, 2023;
- > Chapter "*Italy*" in – "*Global Legal Insights - Mergers & Acquisitions 2023*", Global Legal Group, 2023;



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- > *"Legal Systems in Italy: Overview"*, Practical Law Global, Thomson Reuters, 2023;
- > Chapter *"Italy"* in – *"Private Equity"*, International Comparative Legal Guides, 2022;
- > Chapter *"Italy"* in – *"Mergers & Acquisitions Laws and Regulations"*, Global Legal Insights, 2022;
- > Chapter *"Italy"* in – *"Private Equity"*, International Comparative Legal Guides, 2021;
- > *"Standard Clauses "Boilerplate" agreement: Italy"* (Part 1,2,3), Practical Law Global, Thomson Reuters, 2021;
- > Chapter *"Italy"* in – *"Mergers & Acquisitions Laws and Regulations"*, Global Legal Insights, 2021;
- > Chapter *"Italy"* in – *"Private Equity"*, Global Legal Insights, 2020;
- > Chapter *"Italy"* in – *"Mergers & Acquisitions Laws and Regulations"*, Global Legal Insights, 2020;
- > Chapter *"Italy"* in – *"Real Estate M&A 2020"*, Lexology Getting the Deal Through, Law Business Research, co-author with Mr. Gabriele Capecchi, Mr. Giuseppe Abbruzzese and Mrs. Giulia Ponomarev, 2019;
- > Chapter *"Italy"* in – *"Real Estate M&A 2019"*, Lexology Getting The Deal Through, co-author with Mr. Gabriele Capecchi and Mr. Giuseppe Abbruzzese, Law Business Research, November 2018;
- > *"Private Equity 2015 - Transactions – Italy"*, Getting the Deal Through, co-author with Mr. Filippo Troisi, February 2015;
- > *"Squeeze-out Guide"* IBA, 2012 – 2013;
- > *"Il codice del fallimento e della crisi d'impresa"*, La Tribuna Juris, annual edition, from 2006 to 2015;
- > *"Il rito societario"*, co-author with G. Origoni and A. Auricchio, La Tribuna Juris, 2009;
- > *"Le nuove procedure concorsuali"*, La Tribuna Juris, 2008;
- > *"Joint ventures in China"*, The European Lawyer, 2007;
- > *"Garanzie legali e pattizie nelle acquisizioni di partecipazioni sociali"*, CEDAM, 2006;
- > *"Diritto societario"*, 1st and 2nd edition, La Tribuna Juris, 2005 and 2006;
- > *"La nuova disciplina del diritto societario"*, La Tribuna Juris, 2003.

MEMBERSHIP

Marco is a member of the M&A committee and of the Tax and Legal committee at AIFI (Italian Private Equity and Venture Capital Association). He is a member of the Board of Directors and the head of the working group for private capital investments in Italy of the American Chamber of Commerce in Italy. He is a member of the Council for the relations between Italy and the United States as well as a member of Chatham House, Royal Institute of International Affairs, in London. He also held the office as Director General of ANSPC, National Association for the Credit Studies and by Decree of the President of the Italian Republic, in year 2023 Marco has been awarded with the title of Knight of the Order of Merit of the Italian Republic, the higher and most senior Order of knighthood in Italy.



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