

# Andrea Giannelli

## SENIOR PARTNER

Andrea Giannelli heads the Banking & Finance and Debt Capital Markets departments of Legance and he is widely acknowledged as a key player in banking, structured finance and DCM transactions. He has been involved in a large number of complex transactions, always being at the forefront of the major bond issues under Euro Medium Term Note / Global Medium Term Note programmes or on a stand-alone basis, liability management transactions, securitisations and other structured finance transactions (including in particular CMBS and NPLs portfolio transfers) as well as bonds placed on domestic and international markets, including innovative capital instruments issued by banks and financial intermediaries for capital adequacy purposes. Andrea is ranked in Band 1 in the Banking & Finance and Capital Markets: Securitisation sectors; he is mentioned in Chambers and Partners as follows: "Andrea is super competent, reliable and a first-class problem solver. He keeps looking for solutions even when things are very complicated", "he is always well prepared and fully understands the client's business, is very commercial but above all is technically very strong. His authority and standing in the market are exceptional", and "he displays a high degree of availability and reliability" (2024), "Andrea has an exceptional skill set" (2023), "he finds solutions and is able to see the bigger picture" (2022), "brilliant lawyer" (2021), "extremely active in securitisation" and "commercially smart" (2020), "he handles any issue that may arise, always available and naturally oriented to innovative solutions" (2019), "he is very skilled" with "deep knowledge and strong background", "he is reactive and pragmatic" and "he is very responsive and diligent, always following up quickly" (2018), "he was very pragmatic and a key stakeholder in the deal, he did a brilliant job" (2017), "he has outstanding capabilities in the debt capital markets space" (2016), "brilliant and diplomatic" (2015), "one of the most prepared and experienced people in Italy DCM" (2014), "highly recommended by clients, especially for global MTN programmes" (2013) and "lauded for his considerable skill in debt matters" (2012), "esteemed for his skill in debt and securities areas" (2011).

In The Legal 500, Andrea is ranked in the Hall of Fame category for the sectors Banking & Finance: borrower side, Banking & Finance: lender or arranger side and Debt Capital Markets. Moreover he is mentioned as follows: "He has outstanding experience, problem-solving abilities and professionalism" (2022), "Andrea Giannelli's main strengths are competence, availability and a problem-solving ability" (2021) and "Andrea Giannelli has high levels of technical competence and an impeccable approach to this subject".

In 2020 Andrea has been awarded as "Structured Finance Lawyer of the Year" by Legalcommunity Finance Awards for the following reasons: "He is considered to be one of the finance champions. Clients praise its incredible expertise and readiness to respond to their needs". Moreover, he won as "Banking & Finance Professional of the Year" at the TopLegal Awards 2020 for the following reason: "For the jury he distinguishes himself because of his background and experience in the field. Qualities demonstrated in assisting banks in the structuring and negotiation of the 380 million financing to Prelios". In 2021, at the TopLegal Awards, Andrea has also been awarded as "Capital Markets Professional of the Year": "He managed and assisted the market's flagship transactions, attracting the jury's attention for managing the first bond issued by an airport operator (Aeroporti di Roma), linked to sustainable goals".

In 2022, at the Legalcommunity Finance Awards, Andrea has been awarded as "Debt Capital Markets Lawyer of the Year": "According to the market, the profile of the professional is that of a true leader: 'he is winning, engaging, has the right standing and charisma of the business lawyer'". In 2023, Andrea has been awarded "Finance Lawyer of the Year" at the MF Italian Legal Ranking Awards organised by ClassAgorà.



## INFO

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## PRACTICE AREAS



Banking & Finance



Debt Capital Markets



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In 2024 Andrea has been awarded by Legalcommunity Finance Awards as “Structured Finance Lawyer of the Year” for the following reasons: “The well-known Italian firm professional has provided, among many others, assistance in a EUR 1.2 billion consumer credit securitisation transaction carried out by a well-known international financial institution. The professional is a highly regarded name, both by peers and clients”; and as “Private Debt/Minibond Lawyer of the Year” for the following reasons: “The professional is one of the most highly recognised names in the finance market, with an all-round expertise that excellently covers all aspects of the industry, including debt instruments underwritten through non-banking channels by institutional investors”.

## PROFESSIONAL EXPERIENCE

- Senior Partner** | 2007  
Legance – Avvocati Associati, Milan, Italy
- Partner** | 2002 – 2007  
Grippe & Partners, Milan. He led the Banking and Finance Group of the Milan Office, Italy
- Partner** | 2000 – 2001  
Simmons & Simmons Grippe, Milan, Italy
- Associate** | 1994 – 2000  
Simmons & Simmons Grippe, Milan, Italy

## EDUCATION

- 1999**  
Ph.D., Corporate and Capital Markets Law, Università Commerciale Luigi Bocconi, Milan, Italy
- 1997**  
Admitted to the Bar. Member of the Milan Bar, Italy
- 1994**  
Law Degree, *maxima cum laude*, Università degli Studi di Milano, Milan, Italy

## ACADEMIC EXPERIENCE

Andrea Giannelli is a member of the faculty of Università Commerciale Luigi Bocconi in Milan, where he teaches Banking Law and Financial Institutions and Capital Markets Law. For many years, Andrea Giannelli has cooperated with the Università degli Studi di Brescia, teaching Capital Markets Law and Commercial Law.

## PUBLICATIONS

Andrea Giannelli is the author of several articles published in Italian and European legal reviews. Among others:

- > “Per un mercato secondario dei crediti deteriorati”, *Il Sole 24 Ore*, 24<sup>th</sup> May 2021;
- > “Diritto degli intermediari e dei mercati finanziari”, P. Sfameni and A. Giannelli, Egea, Milan, 2018, third edition;
- > “Obbligazioni convertibili, convertende e a conversione sintetica”, *Rivista delle Società*, 2016;
- > “Diritto degli intermediari e dei mercati finanziari”, P. Sfameni and A. Giannelli, Egea, Milan, 2015, second edition;
- > “Shadow banking e liberalizzazione del credito”, *Bocconi Legal Papers*, 2014;
- > “Le società per la cartolarizzazione dei crediti. Evoluzione della specie o mutazione genetica?”, *Strumenti Finanziari e Fiscalità*, Egea, 2014;
- > “Le obbligazioni ibride. Tra obbligo di rimborso e partecipazione sociale”, Egea, Milan, 2013;
- > “Diritto degli intermediari e dei mercati finanziari”, P. Sfameni and A. Giannelli, Egea, Milan, 2013;
- > “I contratti dei sistemi multilaterali di negoziazione”, *I contratti per l'impresa. Il. Banca, mercati, società*, edited by G. Gitti, M. Maugeri, M. Notari, Il Mulino, Bologna, 2012;
- > “Il ‘tipo’ delle obbligazioni bancarie anche alla luce delle nuove fattispecie di ibridi bancari”, *Scritti giuridici per Piergaetano Marchetti. Liber discipulorum*, Egea, 2011;



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- > *"Comments on Art. 2346, paragraph 6"*, Commentario alla riforma delle società, M. Notari and A. Giannelli, supervised by P. Marchetti, L.A. Bianchi, F. Ghezzi, M. Notari, vol. Azioni, edited by M. Notari, Egea, Milan, 2008;
- > *"Studies on financial instruments"*, Azioni, edited by M. Notari, Milan, 2008;
- > *"Studies on corporate bonds: Comment on Articles 2410, 2411, 2412, 2413, 2414, 2414-bis, 2420-bis and 2420-ter of the Italian Civil Code"*, Obbligazioni – Bilancio, edited by M. Notari and L.A. Bianchi, Milan, 2006;
- > *"New opportunities offered by the Italian corporate law reform for securitisation transactions"*, Global Securitisation Review, 2004/2005;
- > *"Le c.d. società veicolo utilizzate nell'ambito di operazioni di finanza strutturata: crocevia tra privilegio della personalità giuridica e regole del diritto dell'impresa e dei contratti. Spunti preliminari di riflessione"*, AA.VV., Governo dell'impresa e mercato delle regole. Scritti giuridici per Guido Rossi, Giuffrè, Milan, 2002, p. 775 ss.;
- > *"La società per la cartolarizzazione dei crediti: questioni regolamentari e profili di diritto societario e dell'impresa"*, Rivista delle Società, Giuffrè, 2002, p. 920 ss.;
- > *"Comments on Articles 120 and 121 of the Italian Financial Act"*, La disciplina delle società quotate nel Testo Unico della Finanza d.lgs. 24 febbraio 1998, n. 58. Commentario edited by P. Marchetti and L.A. Bianchi, Vol. I, Giuffrè, Milan, 1999, p. 772 ss..



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