

Marzio Ciani

SENIOR COUNSEL

Marzio Ciani is a Capital Markets expert who worked for several years with a leading US law firm in Rome, Milan and New York assisting underwriters and issuers in some of the most significant equity capital markets transactions of the recent past, including public offers and listings on Borsa Italiana and the New York Stock Exchange, tender offers and exchange offers, rights offerings, private placements to institutional investors and employee offers. Marzio Ciani has considerable experience also in debt capital markets transactions including high yield offers, convertible and exchangeable bonds, European Medium Term Notes programs, US shelf take-downs and issuances of asset-backed securities and collateralized debt obligations. Marzio Ciani regularly assists Italian and foreign clients in connection with public offer rules and available exemptions under Italian and US securities law and foreign banks in establishing branches or secondary offices in Italy.

Marzio Ciani is mentioned in Chambers and Partners as follows: "Marzio is always available for the client" (2024), "he is a very skilled capital markets lawyer with a good deal of experience in M&A for listed companies and cross-border transactions", "problem solving-oriented and very dedicated" (2022), "very experienced in international capital markets transactions" (2020), "tough but fair negotiator" (2019), "has strong technical skills and respects deadlines and he is singled out for his ability to work on both the international and Italian sides of an equity capital markets deal" (2015).

The Legal 500 quotes clients saying: "I really appreciated Marzio Ciani's professionalism, as well as his listening and problem-solving skills", "I very much appreciated the great flexibility, availability and competence shown by the firm's partners, specifically senior counsel Marzio Ciani" (2022).

PROFESSIONAL EXPERIENCE

- Senior Counsel** | 2012
Legance – Avvocati Associati, Milan, Italy
- Senior Associate** | 2008 – 2012
Shearman & Sterling LLP, Rome and Milan, Italy
- US Associate** | 2006 – 2007
Shearman & Sterling LLP, New York, U.S.A.
- Associate** | 2005 – 2006
Shearman & Sterling LLP, Rome, Italy
- Associate** | 2001 – 2004
Bonelli Erede Pappalardo, Milan, Italy

EDUCATION

- 2012**
Admitted to the Supreme Court of the United States, U.S.A.
- 2007**
Admitted to the New York Bar, U.S.A.
- 2004**
Admitted to the Bar. Member of the Rome Bar, Italy
- 2000**
Law Degree, *maxima cum laude*, Università degli Studi di Roma "La Sapienza", Rome, Italy



INFO

- Date of Birth**
9th December 1973
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- Office**
Milan, Italy
- Languages**
Italian
English

PRACTICE AREAS

-  Corporate Finance
-  Equity Capital Market
-  Debt Capital Markets

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PUBLICATIONS


He is the author and co-author of numerous articles and commentaries published in important reviews and books on capital markets, including:

- > *"Global Clampdown on Short Selling: an Overview"*, Shearman & Sterling Economic Stabilization Advisory Group, February 2010;
- > *"Italian Ministry of Economy Obtains Power to Recapitalize Banks"*, Shearman & Sterling Client Publication, February 2009;
- > *"Quattro anni di monitoraggio della giurisprudenza della Corte dei Conti in materia di controllo sulla gestione amministrativa dello stato"*, in the volume entitled *"Aspetti Istituzionali e Metodologici del Controllo di Gestione"*, Corte dei Conti, Seminar on Monitoring and Controls, October 2001;
- > *"A European Perspective on the Taxation of Company Directors"*, contribution to the International Bureau of Fiscal Documentation Eucotax-Wintercourse, April 1998.



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Corporate Finance



Equity Capital Market



Debt Capital Markets