



Andrea Fedi

PARTNER

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○ Corporate M&A

○ Compliance

○ Data Law

Andrea Fedi deals with M&A, extraordinary corporate transactions, compliance (privacy and anti-bribery) and commercial contracts.

IFLR ranks him as Notable Practitioner in the Corporate and M&A category. He is also ranked as Excellent in the Leaders League Compliance section.

Professional Experience

PARTNER | FROM 2007

Legance – Avvocati Associati, Rome, Italy

PARTNER | 2005 – 2007

Gianni, Origoni, Grippo & Partners, Rome, Italy

ASSOCIATE | 1998 – 2004

Gianni, Origoni, Grippo & Partners, Rome, Italy

LECTURER | 1998

Faculty of Law, Università degli Studi dell'Aquila, L'Aquila, Italy

ASSOCIATE | 1992 – 1998

Studio Aloisio, Rome, Italy

TRAINEE | 1990 – 1992

Governmental Law Bureau (Avvocatura dello Stato), Rome, Italy

Education

1999

Introduction to English Law, London School of Economics and Political Science, London, United Kingdom

1994

Admitted to the Bar. Member of the Rome Bar, Italy

1990

Law Degree, *maxima cum laude*, Università "LUISS - Guido Carli" Rome, Italy

Publications

He is the author of articles published in Italian and international legal reviews.

Contracts and Torts

- *"Limits of the current doctrine of the direct and indirect object of the purchase in share deals"*, Nuovo diritto delle società, 2026;
- *"Tre osservazioni sull'AI Act e il suo rapporto con il diritto dei contratti"*, Medialaws, 2024;
- *"Contract Formation and Enforcement in Italy: Overview"* (with Stefano Parlatore and Jacopo Nisticò), Thomson Reuters, Practical Law, 2024 and 2025;
- *"COVID-19 and force majeure, hardship and other doctrines in Italian contract law"* (with Stefano Parlatore), Thomson Reuters, Practical Law, 2020;
- *"Spendita del nome e rappresentanza organica"*, Rivista di Diritto dell'Impresa, 2019;
- Chapter *"Italy"* in *"Commercial Contracts"* (with Stefano Parlatore), Getting The Deal Through, 2017 and 2016.

Corporate and M&A

- *"Joint Ventures: Control and Minority Protection (Italy)" and "Documents to Establish a Corporate Joint Venture in Italy"*, Thomson Reuters, Practical Law, 2024, 2025 and 2026;
- *"Shareholder agreements in private companies Italy"*, Thomson Reuters, Practical Law, 2024 and 2025;
- *"Warranties & Indemnities"*, Thomson Reuters, Practical Law, 2023 and 2024;
- *"Top Tips for doing private M&A deals in Italy"* (with Marco Graziani), Thomson Reuters, Practical Law, 2023 and 2025;
- *"La giurisprudenza continua a sanzionare d'invalidità gli esoneri da responsabilità degli amministratori uscenti"*, Le Società, 2023;
- *"Multiple voting shares in Italian non-listed corporations"*, Rivista di Diritto dell'Impresa, 2017;
- *"Statutory regulation of a leveraged buy-out"*, Economics of Leveraged buy-outs, Gappichelli, 2015;
- *"La relazione di stima nella scissione"* (with Angelo Busani), Le Società, 2015;
- *"Establishing a business in Italy"*, Practical Law, 2014 and 2015;
- *"Joint Ventures contrattuali e societarie"*, Rivista di Diritto dell'Impresa, 2012;
- *"Il contratto di joint venture"*, Economia e Diritto del Terziario, 2012;
- *"Novità sulle imprese in forma reticolare"*, Diritto24, 2012;
- *"Assetti e procedure nel sistema della corporate governance"*, Corriere Tributario, 2012;
- *"I codici di autogoverno delle società e la corporate governance"*, Nuova Giurisprudenza Civile Commentata, 2011;
- *"Cessione d'azienda e danno ambientale"*, Le Società, 2011;

- Italy section in *"M&A Agreements in Germany"*, C.H. Beck, 2010;
- *"Share Purchase Agreements in Italian Law and the Legal Practice"*, *"Legal Due Diligence in Italy: Tricks, implications and Points of Attention"*, *"Acquisition of Equity interests in Italian Companies and Shareholders' Agreements: a new era?"* and *"Joint Ventures in Italy"*, Digital Guide: Mergers, Acquisitions & Joint Ventures, Executiveview.com;
- *"Remarks on burden of proof in a dispute for payment of notices of invoice"*, Prev. forense, 1996;
- *"Free provision of services according to EU rules"*, Prev. forense, 1996;
- *"Unfair competition deriving from violation of administrative orders"*, Giur. it., 1995;
- *"Banks and financial distress of clients"*, Dir. fallim., 1995;
- *"Lease agreements and termination"*, Giust. civ., 1993;
- *"Reimbursement of non-monetary damages suffered by the State"*, Giust. civ., 1992;
- *"Cause/effect link and redress of damages"*, Giust. civ., 1991;
- *"Engineering contracts"*, Giust. civ., 1991.

Data Protection

- *"Il trattamento dei dati personali nel nuovo AML Package"*, Diritto Bancario, 2025;
- *"The AI Act and the law of contracts: remarks"*, Nuovo diritto delle società, 2022;
- *"Tre casi sul diritto all'immagine e la privacy"*, Nuovo diritto delle società, 2022;
- *"Privacy e ricerca scientifica medica, biomedica e epidemiologica"* (with Lucio Scudiero and Alessandro Amoroso), Privacy&, Egea, 2021;
- *"Records Retention: Italy"* (with Lucio Scudiero), Thomson Reuters, Practical Law, 2019 and 2020;
- *"Big Data: analysis and proposals"*, Nuovo diritto delle società, 2020;
- *"La valutazione d'impatto sulla protezione dei Dati Personali"* (with Lucio Scudiero), Commentario al Regolamento europeo 679/2016 e al Codice Privacy, Top Legal Academy, 2019;
- *"Commercial law and corporate aspects of personal data protection"*, Rivista di Diritto dell'Impresa, 2018;
- *"Diritto dell'impresa e protezione dei dati personali"*, Le Società, 2018;
- *"Italian privacy and the law of contracts"*, Federalismi, 2014.

Anti-bribery

- *"Limits of the current doctrine of the direct and indirect object of the purchase in share deals"*, Nuovo Diritto delle Società, 2026;
- *"The AI Act and the law of contracts: remarks"*, Nuovo Diritto delle Società, 2025;
- Chapter *"Italy"* in *"Risk and Compliance Management"* (with Marco Penna and Lucio Scudiero), Getting The Deal Through, 2017, 2018, 2019 and 2020;
- *"Dichiarazione non finanziaria e impatti 231"*, Rivista 231, 2019;
- *"M&A e Decreto 231"*, Le Società, 2011;

- *"Ethical Code and Disciplinary System", "General Overview of Legislative Decree 231/2001", "Organisational Models Pursuant to legislative Decree 231/2001 and Appointment of the Compliance Body", in Digital Guide: White-Collar Crime & Regulatory Enforcement: Executiveview.com.*

Newspaper articles and interviews

- *"Legge capitali: fino a 10 voti per azione nelle non-quotate", in NT+ Diritto, April 2024;*
- *"Il legislatore apre le porte della blockchain a imprese e finanza", Milano Finanza, May 2023;*
- *"Smart cities, artificial intelligence and the triangular nature of legitimate interest", MediaLaws, May 2023;*
- *"Presunto colpevole: la nuova proposta di direttiva sull'intelligenza artificiale", MediaLaws, November 2022;*
- *"Diritto all'immagine e alla riservatezza dell'ex calciatore", Medialaws, July 2022;*
- *"Sul whistleblowing rischi per le imprese e troppe ambiguità", Il Sole 24 Ore, November 2021;*
- *"Tra finzione e realtà, ecco quali sono gli obblighi degli amministratori", Milano Finanza, July 2021;*
- *"Business judgment rule e modelli 231: è ora di cambiare registro?", Milano Finanza, April 2021;*
- *"Fintech alla prova del diritto civile. Urge una risposta europea", Milano Finanza, September 2020;*
- *"Perché sul Privacy Shield serve una soluzione urgente", Il Sole 24 Ore, July 2020;*
- *"Salute e privacy con lo stop ai controlli da parte delle aziende al tempo del Covid 19", Milano Finanza, March 2020;*
- *"Le influenze illecite entrano nel catalogo 231", Il Sole 24 Ore, April 2019;*
- *"Big data, il Gdpr non è sufficiente: l'uso delle informazioni si perde nel mare magnum", Cor.Com., March 2019;*
- *"Cybersecurity concerns for directors and banks" (with Marco Penna and Lucio Scudiero), Risk & Compliance Magazine, January 2019;*
- *"Voto di lista, quozienti senza cumulo" (with Angelo Busani), Il Sole 24 Ore, April 2018;*
- *"Cosa chiede all'impresa la glasnost societaria", Milano Finanza, April 2018;*
- *"Fondi comuni d'investimento con personalità e patrimonio", Il Sole 24 Ore, September 2016;*
- *"Caos 231 sui reati presupposto", Italia Oggi, February 2014;*
- *"Dei benefici per le start up innovative possono godere non soltanto le newco", Milano Finanza, March 2013;*
- *"Interview to Legal 100 (Leaders League/Decideurs)", June 2011;*
- *"La tettonica a zolle della corporate governance" Diritto 24, 9 May 2011;*
- *"Società, La 231 non lascia scampo", Italia Oggi, 28 March 2011;*
- *"Quando le aziende guardano all'estero", Ragion Libera, December 2010;*
- *"Italia-Francia, accordi vincenti dall'energia alla salute", Italia Oggi, 13 September 2010;*

- *“È tempo di global lawyers”*, TopLegal, September 2010;
- *“Joint Venture Agreements and Consortia: new developments in Italian Law”*, Executiveview.com, 2009;
- *“Italian takeover defences – No passivity or breakthrough”*, International Financial Law Review, 2009;
- *“Solving problems in Italian cross-border mergers”*, Financier Worldwide, 2009;
- *“Financial assistance is legal in Italy”*, Financier Worldwide, 2009;
- *“New Italian legislation on related party transactions”*, Financier Worldwide, 2008;
- *“Cross Border Mergers”*, Financier Worldwide, 2006.

Conferences

Andrea Fedi has taught at several post-graduate masters (Luiss, Sant’Anna, Il Sole 24 Ore, Top Legal).

Andrea was a lecturer on Italian corporate law at the French/Italian Seminar 2011, 2013 and 2017 and panelist/moderator at the IBA Franco-Italian Day 2013, 2015, 2017, 2023, 2025.

Andrea has also given lectures at the General Counsel Summit in 2011, 2013, 2018.