



Gabriele Capecchi

PARTNER

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Corporate M&A

Real Estate

Gabriele deals with M&A transactions and coordinates our Real Estate Department. He practices in corporate finance and has also developed a sophisticated expertise in real estate, assisting primary investors in any kind of real estate project. Gabriele was mentioned in Chambers and Partners as a leading lawyer in his field: *"Gabriele is solution-oriented, technologically savvy and an innovator"* *"Gabriele Capecchi has long-standing experience and he actively gets involved at every stage"*, *"never been disappointed [with him]"*, *"would recommend him with my eyes closed"*, *"a dynamic, all-round real estate lawyer"*, *"a fantastic lawyer"*, *"significant expertise in real estate acquisitions and development projects"*.

Gabriele is also ranked in The Legal 500 as a Leading Partner in the Real Estate category: *"Gabriele Capecchi is reliable, extremely proactive and efficient in his replies, truly determined to offer a high-level quality service in a short timeframe. In addition, he has business acumen"* *"Gabriele Capecchi is a professional of absolute value and competence – extreme competence and attention with concrete and decisive solutions. To this professionalism are added interpersonal skills and management of processes and complex interlocutors, as well as an understanding of the relevant market and business dynamics"*.

Gabriele is the Country Partner for China.

Professional Experience

PARTNER | FROM 2009

Legance – Avvocati Associati, Milan, Italy

COUNSEL | 2007

Legance – Avvocati Associati, Milan, Italy

SENIOR ASSOCIATE | 2002 – 2007

Gianni, Origoni, Grippo & Partners, Milan, Italy

ASSOCIATE | 1995 – 2001

Studio Pisano, De Vito, Maiano & Catucci, Milan, Italy

Education

2019

Real estate valuation, SDA Bocconi School of Management, Università Commerciale Luigi Bocconi, Milan, Italy

2019

Financial statements analysis, SDA Bocconi School of Management, Università Commerciale Luigi Bocconi, Milan, Italy

2011

Admitted to practice before the Supreme Court and Highest Jurisdiction

2004 – 2005

M&A Programme, SDA Bocconi School of Management, Università Commerciale Luigi Bocconi, Milan, Italy

2002

LL.M. (Merit), Queen Mary College, University of London, London, United Kingdom

2001 – 2002

Financial Regulation Seminars, London School of Economics and Political Science, London, United Kingdom

2001

International Banking and Financial Law Programme, British Institute of International and Comparative Law, London, United Kingdom

1998

Admitted to the Bar. Member of the Milan Bar, Italy

1995

Law Degree, Università Cattolica del Sacro Cuore, Milan, Italy

Publications

Gabriele was Lecturer of European and International Law at the Università Cattolica del Sacro Cuore in Milan and he is the author of several legal papers, including:

- *"The Italian Real estate Market's Developments"*, Trends and Developments, co-author with Mr. Giovanni Manno and Mrs. Giuliana Serra, 2025;
- *"The Italian Real estate Market's Developments"*, Trends and Developments, co-author with Mr. Giovanni Manno, 2024;
- *"Synthetic Warranties: A New Protection Tool in the Context of Extraordinary"*, Diritto Comunitario e degli scambi internazionali, 2024;
- *"Transactions"* in *"AI, Machine Learning & Big Data 2020"*, Global Legal Group, London, 2020;
- Chapter *"AI Changes Society. Society Changes the Law. The Bright Future of the Smart Lawyer"* in *"AI, Machine Learning & Big Data 2020"*, Global Legal Group, London, 2020;
- Chapter *"Italy"* in *"Real Estate M&A 2020"*, Lexology Getting the Deal Through, Law Business Research, co-author with Mr. Marco Gubitosi, Mr. Giuseppe Abbruzzese and Mrs. Giulia Ponomarev, 2019;
- Chapter *"Italy"* in *"Real Estate M&A 2019"*, Lexology Getting The Deal Through, Law Business Research, co-author with Mr. Marco Gubitosi and Mr. Giuseppe Abbruzzese, November 2018;
- *"Il mercato interno"*, Draetta – Parisi (a cura di), *"Elementi di diritto dell'unione europea"*, Milan, 2018;
- *"Appalti privati e outsourcing"*, Milan, 2016;
- *"Construction agreements – Italy"*, Law Business Research, London, 2014;
- *"La libertà di stabilimento e di circolazione dei servizi"*, Draetta – Parisi (a cura di), *"Elementi di diritto dell'Unione Europea, Parte Speciale"*, Giuffrè, Milan, 2014;

- *"Brevi note sull'efficacia extraterritoriale del D. Lgs. 231/2001"*, Diritto del commercio internazionale, n. 3/2011;
- *"La tutela della riservatezza delle comunicazioni tra un'impresa e il suo legale interno"*, Diritto del commercio internazionale, n. 1/2011;
- *"Il decreto legislativo 26 marzo 2010, n. 59"* di attuazione della *"Direttiva Servizi"*, Diritto del commercio internazionale, n. 3/2010;
- *"The International Comparative Legal Guide to Real Estate 2010 – Italian section"*, Global Legal Group, London, 2010 and 2011;
- *"Outsourcing Contracts - Italy"*, Lewis, *"Outsourcing Contracts – A practical guide"*, Old Woking, 2009;
- *"Il contratto preliminare di acquisizione societaria"*, Draetta – Monesi (a cura di), *"I contratti di acquisizione di società ed aziende"*, Giuffrè, Milan, 2007;
- *"La responsabilità amministrativa degli enti per gli illeciti amministrativi dipendenti da reato: note di inquadramento sistematico e problematiche operative"*, Diritto del commercio internazionale, n. 1/2006;
- *"Nature and enforceability of a letter of intent under Italian law - Nature et applicabilité de la lettre d'intention en Droit italien"*, International Business Law Journal, n. 2/2004;
- *"Funzione rieducatrice della pena e responsabilità amministrative delle persone giuridiche"*, Diritto del commercio internazionale, n. 1/2003;
- *"Diritto societario comunitario"*, Draetta – Parisi (a cura di), *"Elementi di diritto dell'Unione Europea, Parte Speciale"*, Giuffrè, Milan, 2003;
- *"Corporate Governance e Compliance Programs: nuove prospettive dopo il decreto legislativo 8 giugno 2001, n. 231"*, Sacerdoti (a cura di), *"Responsabilità d'impresa e strumenti internazionali anticorruzione"*, Giuffrè, Milan, 2003;
- *"Termine per l'esibizione delle certificazioni per l'esercizio dei diritti assembleari"*, Le Società, n. 10/2001;
- *"Corporate Governance: Report on Italy"*, Corporate Governance Guide 2001, London, 2001;
- *"Le Nazioni Unite: organizzazione, funzioni, atti"*, Draetta (a cura di), Le Organizzazioni Internazionali, Giuffrè, Milan, 2001;
- *"Corporate Governance (a prospective reform for non-listed companies)"*, International Financial Law Review, Italy A Legal Guide, Special Supplement, April 2000;
- *"Gli strumenti internazionali di lotta all'insider trading"*, Impresa & Stato, n. 47, 1998;
- *"Corporate Governance (the new Financial Consolidated Act)"*, International Financial Law Review, Italy A Legal Guide, Special Supplement, April 1998;
- *"Le Sentencing Guidelines for Organizations e i profili di responsabilità delle imprese nell'esperienza statunitense"*, Diritto del Commercio Internazionale, n. 2/1998;
- *"Codici di condotta tra incertezze teoriche e proposte innovative"*, Quaderni Giuridici dell'Università di Trieste, n. 1/1995.

Lectures

Gabriele frequently lectures at legal seminars, in Italy and abroad, including, more recently:

- Speaker at the workshop *"Italian M&A trends 2022 and opportunities for Polish investors"*, DZP and Italian Embassy, Warsaw, 10 June 2022;

- Panelist in the webinar *"Legal Cybernetic"*, Quotidiano Immobiliare, 22 February 2022;
- Panelist at the *"Italy Pro Bono Day – Third Edition"* about Emergency law for Covid-19 and real estate law, organised by Pro Bono Italia, 25 November 2020;
- Speaker in the webinar *"Mergers, acquisitions, and industrial holdings. Methodologies and solutions"*, organised by Assimpredil Ance, 4 June 2020;
- Panelist at the *"General Counsel & Corporate Secretary Italian Summit 2019"*, organised by Legance and Business International, Milan, 30 October 2019;
- *"General Counsel Forum"*, Milan, 2018;
- *"Italian Real Estate Market – Legance 2018 Roundtable (3rd edition)"*, with the patronage of the Italian Embassy, London, 2018;
- *"General Counsel Forum"*, Milan, 2017;
- *"Italian Real Estate Market – Legance 2016 Roundtable (2nd edition)"*, with the patronage of the Italian Embassy, London, 2016;
- *"The modern General Counsel in a competitive world"*, Business International, Milan, 2015;
- *"Italy is back: a view into the 'new' Italian real estate market"*, with the patronage of the Italian Embassy, London, 2015;
- *"The management of distressed assets"*, Paradigma, Milan, 2014;
- *"E-commerce, mobility and social"*, British Chamber of Commerce, Milan, 2014;
- *"The responsibility of directors and auditors"*, Master in Business Law, Luiss, Rome, 2011.